

PHOENIX EAST™
AVIATION, INC.

Training Pilot Candidates for Airlines Worldwide Since 1972

FLIGHTLINE NEWS

PEA Takes Part in Norway Expo

New Chief Flight Instructor Named



Joe Walmann (main photo) – SAS First Officer and former PEA Chief Pilot at Norway Expo

Three great days talking to prospective pilots! The annual Educational Expo, recently held in Lillestrom, Norway, attracted over 28,000 attendees. This is the first year Phoenix East and Luftfartsskolen (LFS) have partnered to present professional flight training opportunities to Scandinavian students at the Expo.

Luftfartsskolen is a highly regarded international JAA flight training school, located in Oslo, Norway, and established in 1972, the same year Phoenix East was founded. The partnership between the two schools has the unique advantage of providing Scandinavian flight students the optimum in flight training - learning both JAA and FAA flight rules and operating procedures, and, of course, the opportunity to take advantage of Florida's 350+ annual flying days, warm weather and beautiful beaches. Ghassan

Reslan, Executive Vice President of Operations at Phoenix East said "LFS is an extraordinary partner. We value the organization's professionalism, and specifically the business skills of Thor Alvik, Luftfartsskolen's General Manager; we are also very impressed by the highly-motivated students he approves for training with PEA."

With a big screen non-stop aviation promo on one end and another big screen flight simulator (MS2004) on the other side, there was always much activity at the PEA/LFS exhibit. There was even a raffle for those who could "land the B-737" on the simulated runway. Talking to the students was Joe Walmann (pictured above), currently an SAS First Officer, and previously a former Chief Pilot at PEA. Walmann, a native of Norway, was readily able to communicate the distinct flight training advantages PEA offers, based on his extensive, first-hand experience.



Photo by Ching Siew Hua

Oliver Kroos has been named Chief Flight Instructor at Phoenix East. He is now responsible for ensuring compliance with FAA

standards in the area of overall flight training safety, as well as maintaining the school's training procedures, standards and techniques in accordance with FAA requirements. Kroos will ensure students accomplish stage and end-of-course checks and instructors pass initial and recurrent proficiency tests, as regulations require. Management and efficient utilization of fleet aircraft is also under Kroos' supervision.

Previous positions he has held include Flight Instructor, Ground School Instructor and Assistant Chief Flight Instructor. A native of Germany, Kroos holds a BAS degree from Embry-Riddle Aeronautical University, with a major in Professional Aeronautics and minors in Aviation Safety and Business Administration.

Ghassan Reslan, whose duties have recently been expanded from Vice President of Operations to Executive Vice President of Operations, commented about Oliver Kroos: "He is an excellent communicator and motivator with superior rapport with students and flight instructors alike. Oliver is a key member of our management team. We've very pleased he's once again a part of Phoenix East."



"I Want To Fly, But Can I Afford It?"



Obtaining the certifications and ratings for a career flying is not inexpensive. And yes, the majority of students need some financial help. To make that easy, Phoenix East has partnered with a number of lending agencies, such as SLM Financial (Sallie Mae), PLATO, Sun Trust and Wells Fargo. We're also looking for more sources for funding of student loans. Don't forget to also check with your local bank, which may also offer loans for your flight training. If you have an account and/or credit card through your local bank, that's always a good place to start. Some banks make educational borrowing especially easy, by allowing you to apply on-line 24 hours a day, 7 days a week. In some cases, a creditworthy cosigner may be required*. For some educational loans, no re-payments are required until the student has completed flight training. The interest rate will vary, depending on your creditworthiness, which is based on a personal financial statement and your credit report.

Phoenix East continually strives to keep training costs modest - and then passes that savings onto students in the form of fees lower than most other professional aviation schools. A Phoenix East - just as at universities throughout the U.S. — many students make use of loans to fund training and living expenses. An Admissions Representative can share the details with you and guide you through the process.

*NOTE: The student, and the cosigner if applicable, must be U.S. citizens, U.S. nationals, permanent residents, or eligible non-citizens possessing original I-151, I-551 or I-94 INS cards.

Congratulations to Students!

The following students have recently achieved these ratings:

PRIVATE SE

Azhar Alderazi
Martin Anestad
Vitali Anfimov
Filostratos Asteriadis
Asmund Berge
Shannon Boler
Siew Ching
Michael Davis
Desroy Demming
Timothy Dietrich
Kendall Dorsett
Erik Erland
Ubardy Espinal
Ismail Fayez
Ronald Folse
Ivan Hernandez
Jan Morten Hjelmeland
Stefan Hogberg
Ryan Holley
Karstein Horn
Jan Jakobsen
Scott Jones
Dimitrios Kalmout
James King
Joseph McKain
Alexander McKenna-Klein
Anthony McPhee
Andreas Martensson
Andeas Metaxas
Eric Michel
Dag Mikalsen
Dimitri Morel
Ulrik Nygaard
Danny O'Kane
Eric Olsen
Roy Olsen
Kinnar Patel
Viral Patel
Matthew Richards
Nicholas Rigby
Diego Sierra
Jason Smith
Steven Spiller
Marius Teie
Chung Tsui
Pieter Van Dijk
David Von Tangen
Gromoslaw Wrobel
Sean Whisnant

PRIVATE ME

Abdulla Al-Arifi
Martin Anestad
Asmund Berge
Trevor Blanchard
Johnna Carpenter
Knut Fosse
Ethan Hach
Harald Hotvedt
Janet Kubiak
Sune Mesnickow
Andrew Ndolo
Christopher Nemergut
Kirk Priebe
Roberto Ramirez
Victor Ristic
John Roebuck
Jonathan Smith
Johnny Soriano
Johannes Stroda

PRIVATE ME (cont.)

Marius Teie
Sebastian Tomaszewski
Eric Traugh
Brian Watkins
INSTRUMENT
Martin Anestad
Abdulla Al-Arifi
Saqer Al-Hammadi
Martin Anestad
Filostratos Asteriadis
Noah Bartmess
Andreas Bengtsson
Asmund Berge
Nikolaos Bertiou
Trevor Blanchard
Susan Bolduc
Carrie Braun
Johanna Carpenter
Charles Cudjoe
Luis Ferreira
Matthew Fisk
Knut Fosse
Avi Gallen
Daniel Hargrove
Harald Hotvedt
Douglas Leary
Adam Lee
Simon Lloyd
James McClafferty
Dag Mikalsen
Christopher Nemergut
Randall Newman
Hoang Nguyen
Haavard Olsen
Milton Ortega
Trevor Otto
Fanni Pajer
Jason Smith
Jonathan Smith
Marius Teie
Marco Terroba
Djuri Van't Spijker
David Von Tangen
Pieter Van Dijk
Frank Rasmussen
Vaseleios Voulgaridis
Kimberly Winters
Gromoslaw Wrobel

COMMERCIAL SE

Robert D'Aquin
Deborah Audu
Siddharth Choure
Michael Halligan
Brian Hough
Argyrios Kostaras
Jung-Hao Lee
Simon Lloyd
Aaron Mckee
Edwin Nowlin
Ricardo Otero
Fanni Pajer
Dhaval Patel
Trevor Jackim
Xavier Viyof
Gromoslaw Wrobel

COMMERCIAL ME

Abdulla Al-Arifi
Ahmed Alharbi

COMMERCIAL ME (cont.)

Blas Davilla
Knut Fosse
Tyler Fries
Bjorn Ghezzi
Jorge Guerra
Josh Jackson
Michael Kamieniecki
Janet Kubiak
Daniel Lecci
Aaron McKee
Sune Mesnickow
Andrew Ndolo
Christopher Nemergut
Edwin Nowlin
Trevor Otto
William Price
Brian Watkins

CFI

Anthony Dabruzzo
Luke Egan
Stian Hansen
Sharon Ben-Harosh
Dana Grinberg
Jason Judge

CFI (cont.)

John Kearby
Or Keren
Jorge Maisonet
Federico Menegaz

Multi-Engine Instrument

Andre De Oliveira
Andreas Diamantis
Chris Dooley
Johathan Flosser
Martin Goebel
Clair McCluskey
Pedro Moreno
Ryan Nusbaum
Sonia Tang

ATP-SE

Fotios Afentoulis

ATP-ME

Fotios Afentoulis
Marco Barsi
Craig Cleave
Sachin Devani
Maqbul Sange

WING TIPS

ATC Phraseology

As a student pilot, learning to talk on the microphone can be intimidating. But proper ATC phraseology can save your life, so learn to use it when you're a new pilot.

Though experienced pilots may not include ATC language as a big problem, they often note frequency congestion as a problem. Don't ignore the connection between the two. Phraseology is about communication – and clarity.

Need more practice? Go the any of the "listen to live ATC" sites on the internet and listen carefully. Compare what you hear with what's in the "Pilot/Controller Glossary" and AIM, which are both on-line.